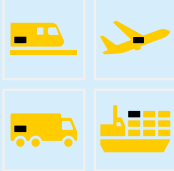



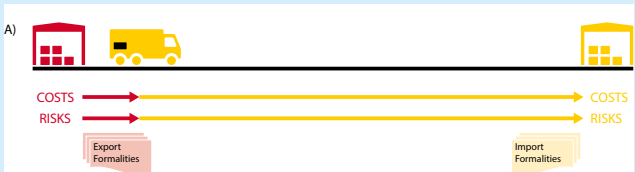
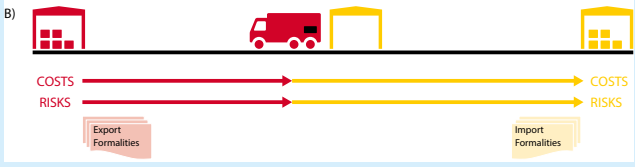
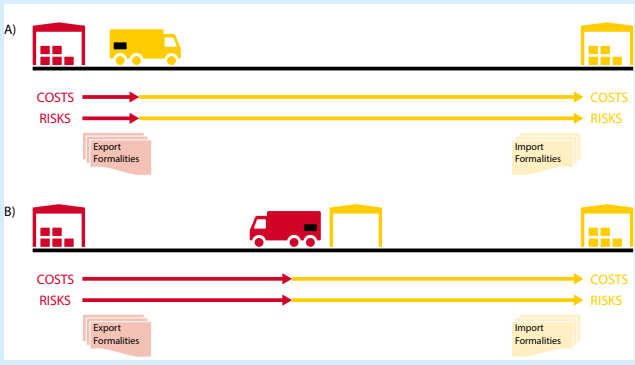







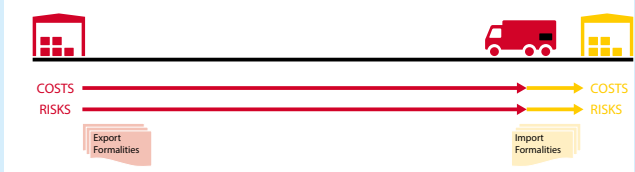
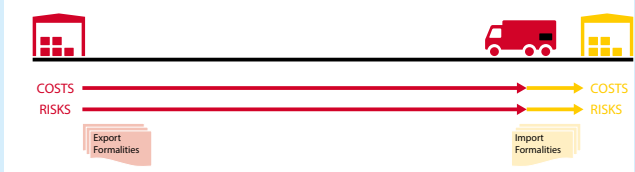

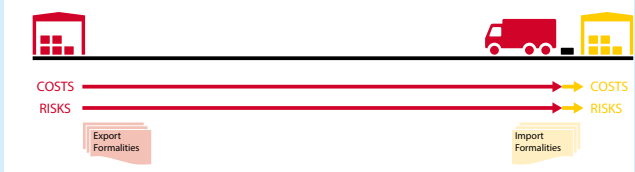
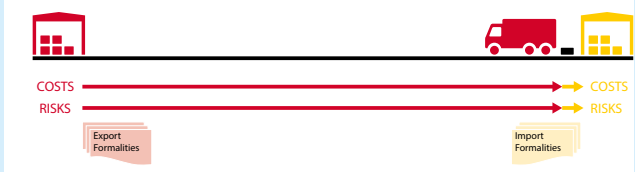

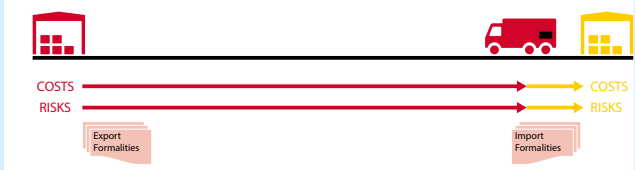
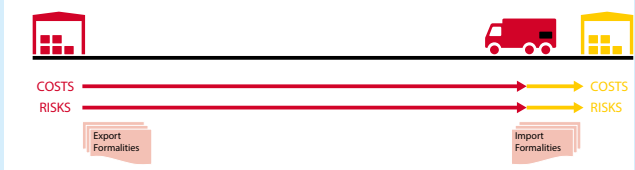


# BASIC OVERVIEW OF THE INCOTERMS 2020 RULES

## RULES FOR ANY MODE OR MODES OF TRANSPORT

		SELLER	BUYER
<h3>EXW</h3> <p>Ex Works (Insert named place of delivery) * Incoterms® 2020</p>			
<h3>FCA</h3> <p>Free Carrier (Insert named place of delivery) * Incoterms® 2020</p>		<p>A)</p>  <p>B)</p> 	
<h3>CPT</h3> <p>Carriage Paid To (Insert named place of destination) * Incoterms® 2020</p>			
<h3>CIP</h3> <p>Carriage and Insurance Paid To (Insert named place of destination) * Incoterms® 2020</p>			
<h3>DAP</h3> <p>Delivered at Place (Insert named place of destination) * Incoterms® 2020</p>			
<h3>DPU</h3> <p>Delivered at Place Unloaded (Insert named place of destination) * Incoterms® 2020</p>			
<h3>DDP</h3> <p>Delivered Duty Paid (Insert named place of destination) * Incoterms® 2020</p>			

\*As per the Incoterms® rulebook: If parties want the Incoterms® 2020 rules to apply to their contract, the safest way to ensure this is to make that intention clear in their contract, through words such as: «(the chosen Incoterms® rule)(named port, place or point) Incoterms® 2020»